

THE ERBUD GROUP

Condensed, Consolidated Financial Statement

For the accounting period ended on 31 March 2023

**Drawn up in compliance with the International Accounting
Standard No. 34**



**CONSOLIDATED STATEMENT OF PROFIT/LOSS AND OTHER
COMPREHENSIVE INCOME**

	For the period of 3 months, ended on 31 Mar. 2023	For the period of 3 months, ended on 31 Mar. 2022
	Unaudited data	Unaudited data
CONTINUING OPERATIONS		
Note 4.2. Revenues from sales of products and services	720,580	763,949
Note 4.2.-4.3. Cost of products and services sold	676,943	714,296
Gross sales profit/(loss)	43,637	49,653
Note 4.3. Cost of sales	3,849	2,764
Note 4.3. General and administrative (G&A) costs	48,276	43,421
Other operating income	2,495	2,642
Other operating expenses	1,792	1,385
Loss reversal/(impairment) of financial assets and customer contract valuation assets	20	-
Note 4.2. Operating profit	(7,765)	4,725
Share in net profits/ (losses) of equity- accounted subsidiaries	(148)	(115)
Financial income	3,550	2,509
Financial expenses	10,639	4,657
Note 4.2. Gross profit/loss	(15,002)	2,462
Note 4.4. Income tax	191	2,354
Net profit for the accounting period	(15,193)	108
Shareholders of Parent Company	(13,392)	179
Non-Controlling Stakeholders	(1,801)	(71)
	For the period of 3 months, ended on 31 Mar. 2023	For the period of 3 months, ended on 31 Mar. 2022

	Unaudited data	Unaudited data
Consolidated profit / (loss), net	(15,193)	108
Foreign exchange gains/losses resulting from translation of statements of foreign entities	(777)	738
Comprehensive income (including tax effect) subject to reclassification into result	(777)	738
Comprehensive income in the accounting period	(15,970)	846
Appropriated to:		
Shareholders of Parent Company	(13,867)	911
Non-Controlling Stakeholders	(2,103)	(65)

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

		31 Mar. 2023	31 Dec. 2022
		Unaudited data	
ASSETS		2,017,997	2,016,268
	Investment properties	33,111	33,909
	Goodwill	41,533	41,588
	Intangible assets	13,317	13,546
	Tangible fixed assets	243,118	195,867
	Investments accounted for using the equity method	52,740	52,888
	Financial assets	14,617	13,823
Note 4.4.	Deferred tax assets	87,998	82,358
	Receivables under building contracts - bid bonds	10,676	8,576
	Fixed assets	497,110	442,555
	Inventory	155,848	160,239
	Receivables under building contracts - bid bonds	21,402	23,455
Note 2.2.	Pricing of building contracts - assets	449,796	431,013
Note 5.1.	Trade receivables	562,614	651,583
Note 5.1.	Other receivables	88,348	91,536
	Financial assets	9,537	9,428
	Cash and cash equivalents	195,633	163,961
	Cash assets in VAT account	26,325	35,338
	Short-term prepayments	11,384	7,160
	Current assets	1,520,887	1,573,713
LIABILITIES		2,017,997	2,016,268
Note 3.1.	Share capital	1,210	1,210
	Supplementary capital	242,573	254,769
Note 3.1.	Own shares	(20,000)	(20,000)
	Reserve capital	143,820	131,624
	Foreign exchange gains/losses resulting from conversion of foreign unit	6,170	6,645
	Retained earnings	153,241	166,633
	Equity of shareholders of the Parent Company	527,014	540,881

	Equity of non-controlling stakeholders	122,494	124,597
	Equity	649,508	665,478
Note 3.2.-3.4.	Debt	232,643	189,407
	Provisions	46,373	22,062
Note 4.4.	Deferred tax liabilities	16,125	15,274
	Liabilities vis-à-vis subcontractors - bid bonds	17,323	16,866
	Long-term liabilities	312,464	243,609
Note 3.2.-3.4.	Debt	174,773	123,168
	Provisions	22,726	34,340
	Liabilities vis-à-vis subcontractors - bid bonds	151,173	154,169
Note 2.2.	Pricing of building contracts - liabilities	306,167	245,957
Note 5.2.	Trade payables	289,437	443,402
Note 5.2.	Other liabilities	111,749	106,145
	Short-term liabilities	1,056,025	1,107,181

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For a 3-month-period ended on 31 March 2022 and for a 3-month-period ended on 31 March 2023 - Unaudited data

	Share capital	Own shares	Supplementary capital	Reserve capital	Foreign exchange gains/losses resulting from conversion of foreign unit	Retained earnings	Total	Equity of non-controlling stakeholders	Equity
As of 1 Jan. 2022	1,240	(70,000)	276,314	71,552	5,480	268,281	552,867	131,866	684,733
Net result in the accounting period	-	-	-	-	-	179	179	(71)	108
Comprehensive income in the accounting period	-	-	-	-	732	-	732	6	738
Other comprehensive income	-	-	-	-	732	179	911	(65)	846
Capital increase pursuant to the resolution	-	-	(45,000)	45,000	-	-	-	-	-
As of 31 Mar. 2022	1,240	(70,000)	231,314	116,552	6,212	268,460	553,778	131,801	685,579
As of 1 Jan. 2023	1,210	(20,000)	254,769	131,624	6,645	166,633	540,881	124,597	665,478
Net result in the accounting period	-	-	-	-	-	(13,392)	(13,392)	(1,801)	(15,193)
Comprehensive income in the accounting period	-	-	-	-	(475)	-	(475)	(302)	(777)
Other comprehensive income	-	-	-	-	(475)	(13,392)	(13,867)	(2,103)	(15,970)
Capital increase pursuant to the resolution	-	-	(12,196)	12,196	-	-	-	-	-
As of 31 Mar. 2023	1,210	(20,000)	242,573	143,820	6,170	153,241	527,014	122,494	649,508

CONSOLIDATED CASH FLOW STATEMENT

	For the period of 3 months, ended on 31 Mar. 2023	For the period of 3 months, ended on 31 Mar. 2022
	Unaudited data	Unaudited data
OPERATIONAL CASH FLOWS		
Gross profit/loss	(15,002)	2,462
Note 4.3. Amortization and depreciation	8,728	7,506
Foreign exchange losses	(3,096)	(3,518)
Interest and share in profits (dividend)	8,533	321
Other non-cash adjustments	(630)	(202)
Income tax paid	(5,002)	(4,734)
Note 5.3. Change of working capital balance	(41,410)	(92,580)
Operational cash flows, net	(47,879)	(90,745)
INVESTMENT ACTIVITY CASH FLOWS		
Inflows from credits/loans extended	-	46
Other inflows	1,386	264
Expenditures on the acquisition of tangible fixed assets	(6,171)	(17,660)
Loans extended expense	(1,113)	(7)
Expenditures on the acquisition of shares in companies	(490)	(7,931)
Investment activity cash flows, net	(6,388)	(25,288)
FINANCIAL ACTIVITY CASH FLOWS		
Income from credits and loans taken	162,855	43,513
Other inflows	55	22
Debt (principal) repayment expense - principal	(63,815)	(6,552)
Lease debt repayment expense - principal	(4,095)	(2,981)
Debt (interest) repayment expense	(8,613)	(1,150)
Dividend payment	(448)	(500)
Financial activity cash flows, net	85,939	32,352
NET CASH FLOWS	31,672	(83,681)
Opening cash balance	163,961	363,210
Closing cash balance	195,633	279,529

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The Financial Statement comprises icons that represent:



Accounting Policy



Estimates

1. BACKGROUND INFORMATION

1.1. INTRODUCTION

The Parent Company of Erbud S.A Capital Group ("Group") is Erbud S.A. ("Parent Company"), with its registered office in the City of Warsaw, at ul. Franciszka Klimczaka No. 1.

The Parent Company was entered into the National Court Register on 29 November 2006 under entry No. KRS 0000268667 (District Court for the Capital City of Warsaw, 13th Commercial Division of the National Court Register) JThe Parent Company has been listed on the Warsaw Stock Exchange since 2007 and has been incorporated into the construction companies index "WIG Construction".

The scope of the Group's activities comprises broadly understood construction and erection services performed on general contractor basis in Poland and in foreign countries. In addition, Erbud S.A. plays the role of a management, advisory and financial centre within the Group. The Group operates in the Polish market and in the markets of other European Union countries.

The duration of the Parent Company and the Group member companies is indefinite.

As of 31 March 2023 and as of the date of the Condensed Consolidated Financial Statements the Parent Company's Management Board consisted of:

Dariusz Grzeszczak – President of the Management Board

Agnieszka Głowacka – Vice-President of the Management Board

Jacek Leczkowski – Vice-President of the Management Board

As of 31 March 2023 and as of the date of the Condensed Consolidated Financial Statements the Parent Company's Supervisory Board consisted of:

Gabriel Głowka

Albert Dürr

Michał Otto

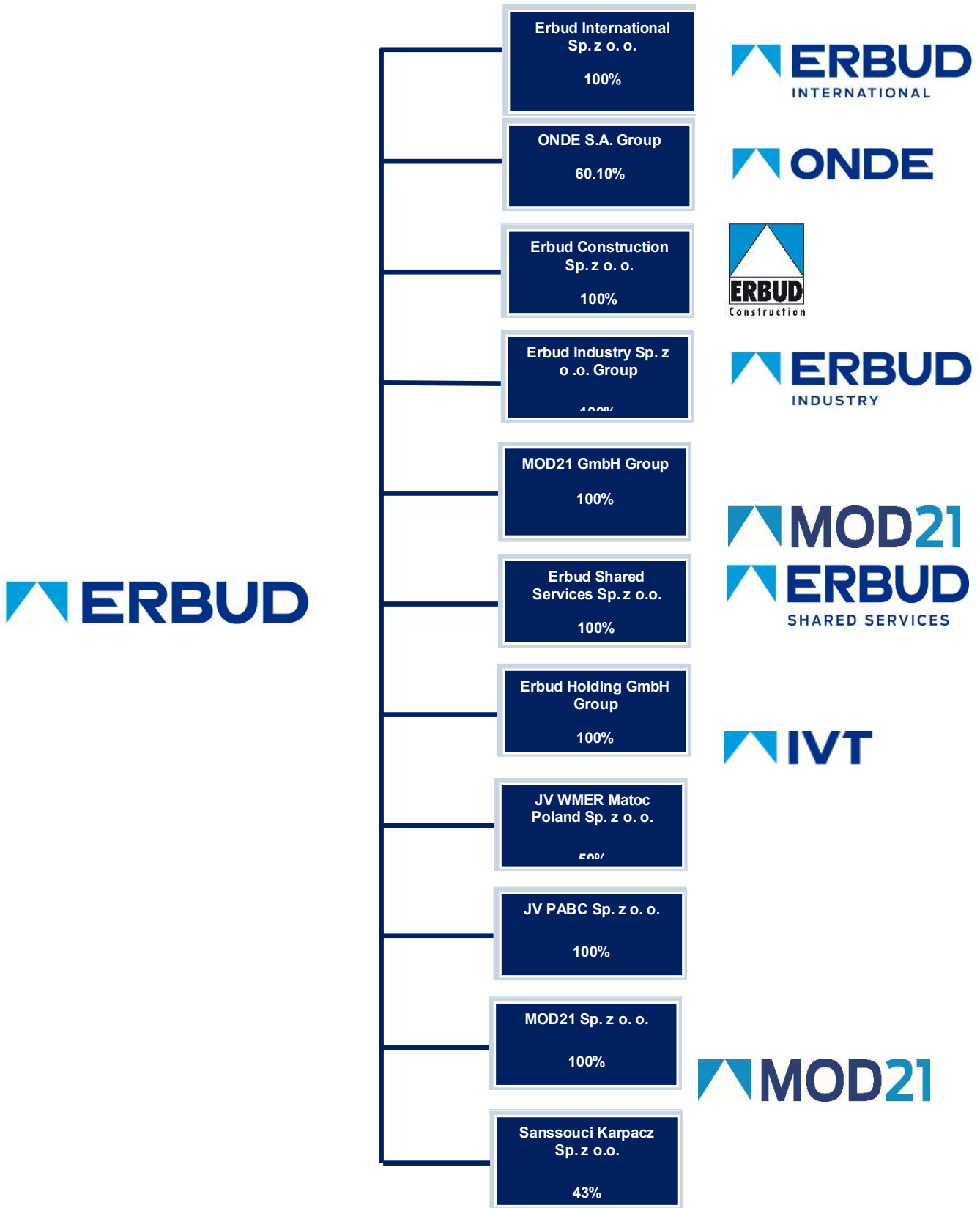
Janusz Reiter

Michał Wosik

Roland Bosch

Beata Jarosz

The Condensed Consolidated Financial Statements of the Erbud S.A. Group are published on the Warsaw Stock Exchange (WSE) website under ESPI/EBI Company Reports.



Detailed organisational structure of the Group is presented in the Note 5.4. The above figure shows the share of Erbud S.A. in the individual member companies of the Erbud S.A. Capital Group as of 31 March 2023.

1.2. GROUNDS FOR DRAWING UP THE FINANCIAL STATEMENT

IFRS Compliance Statement

The Condensed Consolidated Financial Statements were drawn up as of 31 March 2023 in compliance with the International Financial Reporting Standards (IFRS), endorsed by the European Union.

The Condensed Consolidated Financial Statements are presented in Polish currency (Polish zloty, "PLN"), and all values are specified in thousands of Polish zlotys.

The Condensed Consolidated Financial Statement has been drawn up on historical cost basis, except for financial derivatives that were priced at fair value.

This Condensed Consolidated Financial Statement was approved for publication by the Management Board on 9 May 2023.

Going concern

This Condensed Consolidated Financial Statements have been drawn up following going concern principle applicable to all Group member companies in the foreseeable future. As of the date of approval of this Condensed Consolidated Financial Statement, no signs prevailed indicating a risk to the continuation of Group operations following a going concern principle.

Impact of armed conflict in Ukraine

Following the Russia's invasion of Ukraine, both the world and Poland faced a fuel crisis and the weakening stock markets and currencies of neighbouring countries. Raw material prices and their availability have become a much bigger issue in the construction business than COVID 19 hazards.

The Management Board monitors on an on-going basis the impact of the political and economic developments in Ukraine, Russia and Belarus on the Group's operations. For more than a year we have been dealing with price hikes of building materials and labour in the Polish market. The Group takes the risk of rising material and labour prices into account in the calculations it makes on an on-going basis. The Management Board is taking measures to reduce the impact of the price shock caused by the conflict in Ukraine, such as diversifying the business geographically as well as by segment, while negotiating contract terms with principals.

Pricing at fair value

The measure of fair value of an asset or liability the Group takes into consideration the properties of a certain asset or liability, if the market participants take into consideration these characteristics when measuring the assets or liabilities at the measurement date. The Group classifies fair value measurement principles using the fair value hierarchy, reflecting the weight of source data used for measurement, pursuant to IFRS No. 13. As of the individual balance sheet dates, the Group has no items measured at fair value but discloses fair value for items measured at amortized cost.

Conversion of items into foreign currencies

The items specified in the Financial Statements are measured in the currency of the core business environment where the entity carries out its operations ("functional currency"). The functional currency of Polish companies within the Group is PLN, whereas the functional currency of German companies is EUR, and the presentation currency of the financial statements is Polish zloty (PLN)

Transactions in foreign currencies are recorded in the books at the time of initial recognition in the value converted into PLN at the average NBP rate prevailing at the transaction date.

At the balancing date cash assets and liabilities denominated in currencies other than Polish zloty are converted into Polish zlotys using the appropriate average exchange rate, effective at the end of the accounting period, determined for a

certain currency by the National Bank of Poland. The foreign exchange gains/losses are posted respectively into the line "financial gains (losses)" or in cases defined by accounting principles (policy), are capitalised in the assets value.

The non-cash assets and liabilities recognised at historic cost expressed in foreign currency are posted at historical exchange rate prevailing at the transaction date. Non-cash assets and liabilities are carried at fair value expressed in foreign currency are converted using the exchange rate prevailing at the date of fair value measurement.

1.3. THE APPLICATION OF NEW AND AMENDED STANDARDS, AND THEIR INTERPRETATIONS:

Standards and amendments to existing standards have been applied in these Condensed Consolidated Financial statement:

a) Amendments to IFRS 3 "Business Combinations"

The amendments to the standard published in May 2020 are intended to update the relevant references to the Conceptual Assumptions in IFRS, without making material changes to business combinations accounting.

b) Amendments to IAS 16 "Property, Plant and Equipment"

The amendments to IAS 16 'Property, plant and equipment' regulate the cost of property, plant and equipment and amounts received from the sale of items manufactured during their testing. The amended standard requires that revenue from the sale of test production and the related costs be recognised in the statement of gain or losses eliminating an option of adjusting the value of constructed fixed assets by these amounts.

c) Amendments to IAS 37 "Provisions, contingent liabilities and contingent assets"

The amendments to IAS 37 provide clarification on which costs should be taken into account when assessing whether a contract will be loss-making and represents an onerous contract.

d) Annual Amendments to IFRS 2018 - 2020

"The annual revision of IFRS 2018-2020" introduces changes to the standards: IFRS 1 "First-time Adoption of International Financial Reporting Standards", IFRS 9 "Financial Instruments", IAS 41 "Agriculture" and the illustrative examples for IFRS 16 "Lease".

The amendments contain clarifications and describe more precisely the guidelines for standards on recognition and measurement.

In these Condensed Consolidated Financial Statements the Group has not decided to apply earlier the following published standards, interpretations or amendments to the existing standards before their effective date.

a) IFRS 17 "Insurance Contracts" and amendments to IFRS 17

The IFRS 17 "Insurance Contracts" was issued by the International Accounting Standards Board on 18 May 2017 and amendments to IFRS 17 were published on 25 June 2020. The new amended standard is effective for annual periods beginning on or after 1 January 2023.

The new IFRS 17 "Insurance Contracts" will replace the current IFRS 4, which permits a variety of practices in the settlement of insurance contracts. The new standard will fundamentally change the accounting for all entities that deal with insurance contracts and investment contracts; however, the scope of the standard is not limited to insurance companies only, and contracts entered into by entities other than insurance companies may also contain an element that complies with the definition of an insurance contract (as defined in IFRS 17).

The above amendment does not have a material impact on the Group.

b) Amendments to IAS 1 "Presentation of Financial Statements" and IFRS Board Guidance on accounting policy disclosures in practice

The amendment to IAS 1 requires disclosure of material information about accounting policies, which are defined in the Standard. The amendment clarifies that information about accounting policies is material if,

in its absence, users of the financial statements would not be able to understand other relevant information in the financial statements. In addition, the Board's guidance on the application of the concept of materiality in practice has also been revised to provide guidance on the application of the concept of materiality to accounting policy disclosures. The amendment comes into force on 1 January 2023.

The above amendments do not have a material impact on the Group.

c) Amendments to IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors"

In February 2021 the Board published an amendment to IAS 8 "Accounting Policies, Changes in Accounting". The amendment to IAS 8 clarifies, how entities should distinguish between changes in accounting policies and changes in accounting estimates. The amendment comes into force on 1 January 2023.

The above amendments do not have a material impact on the Group.

d) Amendments to IAS 12 "Income Taxes"

The amendments to IAS 12 clarify how to account for deferred tax on transactions such as leases and decommissioning liabilities. Prior to the amendment to the standard, there was ambiguity as to whether the recognition of equal amounts of an asset and a liability for accounting purposes (e.g. the initial recognition of a lease) that has no impact on current tax settlements triggers the recognition of deferred tax balances, or whether the so-called initial recognition exemption applies, which states that deferred tax balances are not recognised, if the recognition of an asset or liability has no impact on the accounting or tax outcome at the time of that recognition. The amended IAS 12 addresses this issue by requiring deferred tax to be recognised in the above situation by additionally stating that the exemption from initial recognition does not apply if an entity simultaneously recognises an asset and an equivalent liability and each creates temporary differences.

The amendment shall apply to financial statements for periods beginning on or after 1 January 2023.

The above amendments do not have a material impact on the Group.

e) Amendment to IFRS 17 "Insurance Contracts"

This amendment relates to the transitional requirements in connection with the first-time application of IFRS 17 'Insurance Contracts' and IFRS 9 'Financial Instruments'. The purpose of the amendment is to ensure the usefulness of financial information for investors in the period of initial application of the new standard by introducing certain simplifications with regard to the presentation of comparative information.

The amendment applies only to the application of new standard IFRS 17 and does not affect any other requirements set forth in IFRS 17.

The above amendments do not have a material impact on the Group.

f) Amendments to IFRS 16 "Lease"

In September 2022, the Board amended IFRS 16 'Leases' by supplementing the requirements for subsequent measurement of the lease liability for sale and leaseback transactions, where the criteria of IFRS 15 are met and the transaction should be accounted for as a sale.

The amendment requires the seller-lessee to subsequently measure the lease liabilities arising from a sale-leaseback in such a manner that no gain or loss on retained right-of-use is recognised. The new requirement is particularly relevant where sale-leasebacks include variable lease payments that do not depend on an index or rate, as these payments are excluded from 'lease payments' under IFRS 16. The amended standard includes a new example that illustrates the application of the new requirement to this extent.

The amendment comes into force on 1 January 2024.

At the date of preparation of these consolidated financial statements, the amendment in question had not yet been endorsed by the European Union.

g) Amendments to IAS 1 "Presentation of Financial Statements"

In 2020, the Board published amendments to IAS 1 that clarify the presentation of liabilities as long- and short-term. In October 2022 the Board issued further amendments to IAS 1, which address the classification of liabilities as long-term and short-term, for which an entity is required to comply with certain contractual requirements known as covenants. The amended IAS 1 standard states that liabilities are classified as either short-term or long-term depending on the rights that exist at the end of the reporting period. Neither the entity's expectations nor events after the reporting date (for instance, a waiver or breach of covenant) affect the classification.

The published amendments shall apply to financial statements for periods beginning on or after 1 January 2023.

At the date of preparation of these consolidated financial statements, the amendments in question had not yet been endorsed by the European Union.

h) IFRS 14 "Regulatory Deferral Accounts"

This standard allows entities that drawn up financial statements for the first time (on or after 1 January 2016) pursuant to IFRS to recognize amounts resulting from operations with regulated prices, in compliance with the previously applied accounting principles. To enhance comparability with entities that already apply IFRS and do not post such amounts, under published IFRS 14, amounts resulting from operations with regulated prices should be presented separately in both the statement of financial position, in the profit and loss account and the statement of other comprehensive income.

IFRS 14 will not be endorsed by virtue of the European Union's decision.

i) Amendments to IFRS 10 and IAS 28 regarding the sale or contribution of assets between the investor and its associates or joint ventures

The amendments solve the problem of the current inconsistency between IFRS 10 and IAS 28. Accounting recognition depends on whether non-monetary assets sold or contributed to an associate or joint venture are businesses or not.

Where a non-monetary asset is a 'business', the investor will show a full gain or loss from the transaction. If the assets do not meet the business definition criteria, the investor recognises a gain or loss excluding the portion that represents the interest of other investors.

The amendments were published on 11 September 2014.

As of the date of drawing up these separate financial statements, the endorsement of this amendment is deferred by the European Union.

1. BACKGROUND INFORMATION

2. BUILDING CONTRACTS



The Group signs fixed-price contracts for the execution of construction contracts, mainly in the areas of apartment construction (including entire housing estates), hotels, SPA facilities, shopping malls, wind farms, power plants, production rooms, and highways.

Income and expenses generated by the building contracts underway are recognized by the Company in pace with the progress of works being made. Some Group member companies measure contract performance progress rate using the performance-based method, i.e. it determines the value of revenues and expenses under the performance of construction contracts in the period from the Contract Date to the balancing date proportionally to the progress rate of a certain contract performance by way of evaluation of the achieved results and milestones. Some of the companies apply the expenditure-based method i.e. they determine the value of revenue on execution of building contracts in the period from the contract date to the balance sheet date proportionally to the progress rate of execution of a certain contract by calculating the progress rate of works based on the ratio of costs recognized for the contract to the total cost budget prepared for the contract. From thus determined figures the Group deducts revenues and expenses, which affected the financial result in previous years, generating revenues and costs under building contracts executed in the current period. A change of the estimated progress rate of contract execution is treated as a change in estimate and affects the amount of revenues recognized in the period in which the change in estimate was made. If it is not possible to determine progress rate of non-finished service (including construction service) or expected total cost of service delivery in a reliable manner, then the revenues are determined at the level of costs born in a certain accounting period, however, not higher than costs, which are expected to be covered by the employer in the future.

On the other site the results of pricing (i.e., the determination of revenues and expenses using the progress rate method) are recorded as "Pricing of building contracts - assets (or liabilities)." The balances of assets under building contracts resulting from the excess of revenue recognized using the performance-based method over the invoiced revenues are subject to an impairment charge calculated similarly to the non-past due trade receivables. All building contract assets at the Level 2 of the impairment model and a simplified matrix approach (similar to trade receivables) are used to calculate the impairment loss on these assets. Due to the manner in which balances on construction contract assets are recognized, they are not subject to aging and are treated entirely as current, not past due. The works performed under building contracts are invoiced in adherence to the schedule set forth in the contract. The Group recognizes invoiced revenues in the line "Trade and other receivables" (Note 5.1) The Contractors under building contracts signed with the Group withhold a part of the payments as a performance bond for the contracts. These figures are recognized as "Building contract receivables - bid bonds" and are refundable most often after project completion after the end of the guarantee period.

The Group engages subcontractors to carry out work related to the execution of building contracts. The invoiced costs related to subcontractors' employment are recognized as "Trade payables and other liabilities" (Note 5.2) The Group retains a portion of payments to subcontractors in relation to performance bond, and recognizes it the line "Building contract liabilities - bid bonds". The breakdown of revenues into revenues recognized in time and items recognized at point of time is presented in Note 4.2.

In connection with the execution of building contracts and the difference in time of revenues and expenses recognition for accounting and tax purposes, the deferred income tax assets and liabilities are recognized in the statement of financial position - see Note 4.4.

1. BACKGROUND INFORMATION



The Group sets up provisions for contracts with negative margins when it has found out grounds to claim that a given building contract in progress will end with a loss. Provisions are charged into the costs of a given period at the full value of the expected loss on a given contract and are disclosed in the balance sheet under "Provisions".

The Group provides only basic guarantees to its customers, which do not represent a separate duty to perform obligation. The warranty period varies depending on the contract under implementation and the components covered.

The Group engages subcontractors to carry out work related to the execution of building contracts. The Group acts as principal with respect to work performed by subcontractors. The invoiced costs related to subcontractors' employment are recognized in the line "Trade payables (Note 5.2) The Group retains a portion of payments to subcontractors in relation to contract performance bond, and recognizes it in the line "Liabilities vis-a-vis subcontractors - bid bonds"

For certain building contracts executed under joint contractual arrangements in which the Group is the consortium or assignment leader, the Group has assessed that it acts as an intermediary with respect to the work performed by the other partner and which the Group as leader invoices the Employer. The Group defines its role as that of an intermediary under a certain order where it identifies specific goods and services to be delivered and the Group has no control over them before they have been transferred to the customer. When the Group acts as an intermediary, it recognizes revenue upon the fulfillment of its obligation in the contractual amount of the fee or commission to which it will be entitled, in exchange for being commissioned by another party to provide specific services or goods. Due to the nature of the concluded consortia and orders, in which the Group acts as a leader, there are no fees and commissions as described above, hence no revenues are generated in the Group from commissions for invoicing to a customer work performed by another consortium member. The Group recognizes as revenues only the amount of remuneration due for the execution of its scope of work for the customer in adherence to the policy described above.

Payment terms for building contracts provided by the Group, range from 30 to 180 days from the invoice date and for other sales transactions are typically 30 days from the invoice date. Accordingly, the signed contracts do not contain a significant financing component except for the amounts invoiced for building contracts, which are repaid at a later date as they represent deposits retained by the customer. The amounts retained under individual invoices represent a maximum of 10% of the remuneration for the contract execution and are subject to release for a period of up to 5 years once the contract has been completed. Revenues under the building contracts for the portion that is retained as a bid bond is recognized at a discounted amount.

1. BACKGROUND INFORMATION



The application of the performance-based or expenditure-based method to recognize revenues and expenses under the building contracts requires an estimated work progress rate under a certain contract, i.e., the measurement of completed work at the balance sheet date (performance-based method) or an estimate of the total cost budget under a certain contract (expenditure-based method).

Performance-based method:

The physical quantity survey, used to determine the progress in contract performance, is taken by the construction site personnel. The quantity survey is carried out separately for each scope of works, i.e. elements or stages of the contract underway, according to the measures assigned to them (mainly m², kg and pcs.).

The Company has adequate control processes in place to ensure that the calculation of actual project outcome is based on current and reliable estimates of the quantity survey, subject to verification and approval by designated persons. The quantity survey made by construction site personnel is subject to verification by the branch manager responsible for the construction site, and then additionally by the Group's internal audit department.

Expenditure-based method:

Cost budgets for certain contracts are prepared by the Group Management in the bidding phase and updated during the financial year or when the grounds for revision of the cost or revenue budget have been identified. If between official budget revisions there are events that have material impact on contract performance, the value of total revenues or contract costs is updated on an ongoing basis, i.e. changes in the scope of the contract are reflected in the Group's internal system immediately after they are negotiated by the Group with the customer.

The Group keeps track of projects being implemented - construction contracts in the internal system used for project management. Information concerning certain contract, its progress rate, is entered into the system by the Contract/Site Manager and then approved by the Branch Manager responsible for the construction site. The budgets of individual contracts are formally updated (revised) during the year based on current information and then they are approved by the Management Board. If between official budget revisions there are events that have material impact on contract performance, the value of total revenues or contract costs is updated on an ongoing basis, i.e. changes in the scope of the contract are reflected in the Group's internal system immediately after they are negotiated by the Group with the customer.

2.1. INCOME AND EXPENSES UNDER BUILDING CONTRACTS

The income and expenses figures under building contracts for the accounting period and on YTD basis are presented in the table below.

	For the period of 3 months, ended on 31 Mar. 2023	For the period of 3 months, ended on 31 Mar. 2022
	Contracts in the period	Contracts in the period
Figures recognised in the period		
Income under building contracts, YTD	608,015	666,975
Costs under building contracts,	577,747	629,393
Net income before recognition and settlement of provisions for the contracts generating liabilities	30,268	37,582
Setting up provisions for the contracts generating liabilities	3,049	1,726
Gross profit/loss	27,219	35,856
Gross profit margin		
excluding provisions for the contracts generating liabilities	5%	6%
including provisions for the contracts generating liabilities	4%	5%

Gross profit margin is defined as gross profit on sales divided by sales revenues.

1. BACKGROUND INFORMATION

2.2. DETERMINATION OF OUTSTANDING AMOUNT RELATED TO NON-COMPLETED BUILDING CONTRACTS

	31 Mar. 2023	31 Dec. 2022
Revenues under non-completed building contracts YTD	5,879,698	5,463,874
Invoiced receivables from customers, YTD (excl. advances)	5,651,394	5,261,616
Balance of payments under non-completed building contracts	228,304	202,258
of which:		
(1) Assets for completed, non-invoiced construction works, gross	331,482	307,488
Asset impairment write-off under building contracts	(2,843)	(2,843)
(1a) Assets for completed, non-invoiced construction works, net	328,639	304,645
(2) Payables for non-completed invoiced construction works - liabilities under building contracts	100,335	102,387
Costs related to building contracts, YTD	3,742,368	3,450,360
Losses posted on YTD basis	-	-
Subcontractor expense and own expenses on a YTD basis.	3,762,546	3,500,604
Balance of payments under building contracts	20,178	50,244
of which:		
(3) Assets for non-completed, invoiced construction works of the subcontractors	121,157	126,368
(4) Liabilities for due and payable non-completed, invoiced construction works of the subcontractors	100,979	76,124
Balance of payments under building contracts	248,482	252,502
of which:		
Pricing of building contracts - assets - TOTAL	449,796	431,013
Pricing of building contracts - balance settlement (2)+(4)	201,314	178,511
Building contract liabilities - advanced paid	104,853	67,446
Pricing of building contracts - liabilities - TOTAL	306,167	245,957

At all dates that are initial dates of the periods indicated in the table above, the total opening balances were recognized as revenues in the period.

Changes in the value of assets and liabilities from the pricing of contracts result from the specific nature of settlement of building contracts and invoicing schedules for individual contracts.

2. BUILDING CONTRACTS

3. CAPITAL AND DEBT MANAGEMENT

3.1. CAPITAL MANAGEMENT



Share capital comprises common stock and is carried at par value (in adherence to the Articles of Association of the Parent Company and an entry made into the National Court Register).

Share premium is the amount equal to the surplus of price for acquisition of shares in Parent Company above their nominal value. It is recognised in the line "Share premium reserve capital".

Other supplementary capitals are set up mainly from retained earnings including amounts obligatorily appropriated to the reserve capital in accordance with the requirements of the Commercial Companies Code.

Reserve capitals are created from retained earnings for the purposes indicated in the Articles of Association.

Equity allocated to the non-controlling interests represents a part of equities of subsidiaries covered with full consolidation that belongs to other stakeholders than the entities that are Group members.

Net profit (loss) of subsidiaries partially owned by the stakeholders other than members of the Group represents profit (loss) of the non-controlling interests.

The Company's supplementary capital is set up in accordance with the provisions of the Polish Commercial Companies Code and the decisions of the shareholders. Pursuant to the Commercial Companies Code, a supplementary capital should be set up to cover losses, that should account for at least 8% of the profit for a certain accounting year, until the supplementary capital reaches at least one third of the share capital. The supplementary capital set up in this manner is not subject to distribution. The General Meeting of Shareholders decides on the use of the supplementary and reserve capital, however, a part of the supplementary capital may be used only to cover the loss reported in the financial statements and is not subject to distribution into other purposes.

The Group manages its capital structure and as a result of changes in economic conditions, it modifies its capital structure. In order to maintain or adjust the capital structure, the Group may manage appropriately the dividend payment to shareholders or issue to new shares.

The main objective of the Group's capital management is to maintain a good credit rating and safe equity ratios in order to support the Group's operations and enhance shareholders' value.

Share capital

As of 31 March 2023, the share capital consisted of 12,096,502 shares with a total value of PLN 1,209,650.20, and the structure of shareholders holding over 5% of the share capital and members of the Management Board and entities controlled by them was as follows:

Shareholder	No. of shares	% shareholding in share capital
Wolff & Müller Baubeteiligungen GmbH & Co. KG	3,592,950	29.70%
Wolff & Müller Holding GmbH & Co. KG	261,887	2.16%
Durr Holding GmbH	12,712	0.11%
DGI Closed-End Investment Fund of Non-public Assets controlled by Dariusz Grzeszczak	1,321,553	10.93%
NATIONALE - NEDERLANDEN Powszechnie Towarzystwo Emerytalne S.A (Nationale-Nederlanden Universal Pension Society) (former ING PTE)	1,200,000	9.92%
Allianz OFE, Allianz DFE, Second Allianz OFE	764,935	6.32%
Dariusz Grzeszczak	1,231,907	10.18%
PKO BP Bank Open-Ended Pension Fund	715,279	5.91%
Jacek Leczkowski	5,112	0.04%
Agnieszka Głowacka	3,938	0.03%
Albert Dürr	13,642	0.11%
Roland Bosch	10,000	0.08%
ERBUD SA - own shares without voting rights at General Meeting of Shareholders	166,666	1.38%
Other shareholders	2,795,921	23.11%

2. BUILDING CONTRACTS

Total	12,096,502	100%
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The Company's Articles of Association do not grant the shareholders, referred to hereinabove, any personal rights vis-à-vis Erbud S.A., and in particular do not grant the right to appoint members neither Company's Management nor Supervisory Boards.

The number of shares making up the approved capital equals to the number of shares issued. The par value per share for all share series is PLN 0.10. No shares were reserved for the purposes of the issue related to the exercise of put options. All issued shares are ordinary non-preference shares. There are no limitations on rights to shares or limitations on share transferability.

As of 31 March 2023 and the date of publication of this report, ERBUD SA holds 166,666 of own shares, that account for 1.38% of total shareholders' equity.

The 166,666 shares referred to hereinabove have not yet been redeemed by the Company, so the share capital remains unchanged at PLN 1.209.650,20.



Basic earnings per share are calculated by dividing net profit/(loss) for the period, allocated to ordinary shareholders of the Company, by the weighted average number of the issued ordinary shares over the accounting period. Own shares bought back by the Company for redemption are excluded from the calculation of the weighted average number of shares for the periods presented.

For purposes of calculating diluted earnings per share, net income/(loss) for the reporting period attributable to ordinary shareholders and the weighted average number of ordinary shares for the accounting period are adjusted for the effect of all diluting potential ordinary shares. Diluted earnings per share is equal to basic earnings per share as the Company has no dilutive instruments.

Stock split effected both during and after the accounting period adjust the weighted average number of ordinary shares for purposes of computing basic and diluted earnings per share for all periods presented.

	For the period of 3 months, ended on 31 March 2023	For the period of 3 months, ended on 31 Mar. 2022
Net profit/loss attributable to the shareholders of the Parent Company	(13,392)	179
Average weighted number of ordinary shares (in pcs.)	11,929,836	12,096,502
Basic and diluted earnings per share (in PLN)	(1.12)	0.01

2. BUILDING CONTRACTS

3.2. CREDIT AND LOAN LIABILITIES



Credit and loan liabilities are initially recognized at fair value less transaction costs. At each balancing date, credits and loans are priced at amortized cost using effective interest rate.

	31 Mar. 2023	31 Dec. 2022
Long-term		
Bank loans	89,560	44,035
Loans	2,767	2,308
	92,327	46,343
Short-term		
Overdraft facilities	42,903	26,582
Bank loans	108,664	72,460
Loans	1,775	1,792
	153,342	100,834
Total credit and loan liabilities	245,669	147,177

Loans and borrowings shown as long-term and short-term bear interest at WIBOR 3M + 1.35% - 3.5%, 3M EURIBOR + 1.9 - 2.2%. ON WIBOR +2.2% and 10% per annum.

As of the specified balance sheet dates, the fair value of loans and advances was not materially different from the amortized cost measurement. The fair value of credits and loans is estimated using DCF models based on cash flows reflecting the repayment schedule of loans granted. The discount rate was assumed to be WIBOR 1M per day plus a fixed percentage expressing the risk premium. Long-term credits and loans measured at amortized cost are classified at Level 2 of the fair value hierarchy.

Covenants

After the balance sheet date, annexes to the loan agreements were signed with the financing banks, which modified the calculation of the financial ratios (covenants). The profitability ratio is calculated as EBITDA (formerly EBIT) divided by Sales Revenue. The ratio limit remained unchanged - a minimum of 1%.

	As of	
	31 Mar. 2023	31 Mar. 2022
"Consolidated Net Financial Debt Ratio" means the quotient of Consolidated Net Financial Debt and Consolidated Equity.	0.31	(0.10)
Consolidated long-term and short-term debt	407,416	247,585
Cash assets	221,958	309,547
Adjusted equity by goodwill and intangible assets	594,658	633,769

2. BUILDING CONTRACTS

3.3. DEBT RELATED TO ISSUED BONDS



Liabilities related to issued bonds are initially recognized at fair value less transaction costs. At each balancing date, the issued bond liabilities are priced at amortized cost using effective interest rate.

As of balance sheet date, the Group had the following outstanding debt in relation to issued bonds posted into long-term liabilities:

Issue date	Type of issued bonds	Currency	Interest rate	Maturity date	Purpose of financing	Par value of shares	
						31 Dec. 2023	31 Dec. 2022
23 Sept. 2021	D-series bearer shares, dematerialized, unsecured	functional	WIBOR 6M + 2.6%	23 Sept. 2025	financing of an increased working capital requirement	75,586	75,586
Total bond liability as of 31 March 2023 of which:						75,586	75,586

The item Consolidated long-term and short-term debt represents the sum of debt due to loans, borrowings, leases and bonds issued.

The item "Cash" represents the sum of cash and cash equivalents, cash held in a VAT account and restricted cash.

The item "Equity adjusted with goodwill and intangible assets" represents the value of equity less goodwill and intangible assets.

3.4. LEASE LIABILITIES

Period		31 Mar. 2023	31 Dec. 2022
		Nominal value of minimum payments	Nominal value of minimum payments
Below 1 year	Short-term	24,196	24,574
Above 1 year	Long-term	73,558	74,914
Nominal value of minimum payments		97,754	99,488
Future lease costs		11,593	9,676
Present value of minimum payments		86,161	89,812
Below 1 year	Short-term	21,431	21,748
Above 1 year	Long-term	64,730	68,064

3. CAPITAL AND DEBT MANAGEMENT

4. EXPLANATORY NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME

4.1. ALTERNATIVE PERFORMANCE MEASURES

The Management Board analyses segment performance using Key Performance Indicators such as EBIT, adjusted EBIT, EBIT margin, adjusted EBIT margin and EBITDA and adjusted EBITDA. The Management Board of the Group considers the aforementioned measures as important additional performance measures and therefore presents them in the report next to the measures defined by IFRS. It should be borne in mind that EBIT, as well as EBIT and EBITDA margins these are not KPIs defined in IFRS and they do not represent standardized measures, therefore their calculation methods may differ from one entity to another in the market. Accordingly, these KPIs should not be analysed in isolation or as substitutes for measures defined by IFRS.



EBITDA and EBIT are measures showing the results achieved by the Group after eliminating the impact of income tax, financing costs and income and in the case of EBITDA, depreciation and amortization.

EBITDA is defined as profit after tax (net income), plus income tax expense, finance costs and depreciation and amortization, less financial income. The adjusted EBITDA is defined as EBITDA after taking out one-off events.

The Group defines EBIT as profit after tax (net income), plus income tax burdens, finance costs less finance income. The adjusted EBIT is defined as EBIT after taking out one-off events.

The EBIT margin is a measure that shows the Company's profitability ignoring the impact of income taxes and finance costs and revenues. The Group defines EBIT margin as EBIT divided by sales revenues of goods and services.

The Group defines adjusted EBIT and adjusted EBITDA as EBIT and EBITDA, respectively, adjusted for the impact of one-off transactions (e.g., the net income from the sales of subsidiary shares)

	31 Mar. 2023	31 Mar. 2022
Net profit /(loss) for the accounting period	(15,193)	108
Income tax	191	2,354
Gross profit	(15,002)	2,462
Share in net profits/losses of equity-accounted subsidiaries	(148)	(115)
Financial expenses	10,639	4,657
Financial income	3,550	2,509
EBIT	(7,765)	4,725
Amortization and depreciation	8,728	7,506
EBITDA	963	12,231
Revenues from sales of products and services	720,580	763,949
EBIT margin	(1%)	1%

3. CAPITAL AND DEBT MANAGEMENT

4.2. ACCOUNTING SEGMENTS

Based on the management accounting presented to the main operational decision-maker (i.e. the Management Board of the Parent Company), the Company identified eight basic accounting segments:

- residential/commercial buildings at home,
- residential/commercial buildings in foreign countries,
- road engineering construction services
- industrial construction segment at home
- industrial construction segment in foreign countries
- renewable energy sources segment
- modular timber construction,
- other segments.

The operations were broken down into individual segments by classifying the significance of operations into the segment. Such a breakdown corresponds to the distribution of the main risks and returns on expenses incurred.

The financial data prepared for the purposes of management reporting, which is the basis for data on reportable segments, follows the same accounting principles as those applied to the preparation of the Group's Separate Financial Statements.

Management analyses segment performance using key performance indicators such as EBIT, EBIT and EBITDA margins and the aforementioned measures adjusted appropriately for the effect of one-off events.

The estimates presented in prior periods have not materially changed from the historical information drawn up as of 31 March 2022.

Key information on segments in the accounting periods January 2023 - December 2023 and January 2022 - December 2022.

The Group operates in Poland and abroad (in Germany, Belgium, France, Austria and in Lithuania). Revenues from external customers and assets in any country other than Poland are not significant, therefore they were aggregated in the total line and disclosed as "Foreign operations".

	For the period of 3 months, ended on 31 March 2023			For the period of 3 months, ended on 31 Mar. 2022		
	At home (Poland)	Foreign countries	Total	At home (Poland)	Foreign countries	Total
Sales to third party customers, of which:	617,857	102,723	720,580	647,896	116,053	763,949
Accrued and deferred income	580,165	27,850	608,015	623,981	42,994	666,975
Income recognized at a certain point in time	37,692	74,873	112,565	23,915	73,059	96,974
Fixed assets other than financial instruments and deferred tax assets	418,005	51,567	469,572	246,448	52,377	298,825

Data concerning revenues and results as well as assets and liabilities in individual accounting segments are presented in the table below.

									For the period of 3 months, ended on 31 Mar. 2023
	Domestic building construction	Residential/commercial buildings in foreign countries	Road engineering construction	Industrial construction segment at home	Industrial construction segment in foreign countries	Renewable energy sources segment	Modular timber construction	Other segments	Total continued activities
Sales to third party customers	401,857	24,826	47,270	34,820	73,884	134,287	2,029	1,607	720,580
Total sales revenues	401,857	24,826	47,270	34,820	73,884	134,287	2,029	1,607	720,580
Segments' performance and reconciliation with gross profit of the Group									
Cost of goods sold (COGS)	383,250	22,121	43,838	32,345	63,497	129,210	1,875	807	676,943
Sales margin	18,607	2,705	3,432	2,475	10,387	5,077	154	800	43,637
Sales margin %	5%	11%	7%	7%	14%	4%	8%	50%	6%
Other operating profit/loss	(17,444)	(3,137)	(2,362)	(2,523)	(7,318)	(9,701)	(8,135)	(782)	(51,402)
Segment performance – EBIT	1,163	(432)	1,070	(48)	3,069	(4,624)	(7,981)	18	(7,765)
EBIT margin	0%	(2%)	2%	0%	4%	(3%)	(393%)	1%	(1%)
Share in net profits/ (losses) of equity-accounted subsidiaries									(148)
Profit (loss) on financial activities (financial income less financial expenses)									(7,089)
Gross profit/loss									(15,002)
Income tax									191
Net profit/loss									(15,193)
Amortization and depreciation	2,795	401	900	1,295	1,181	723	625	808	8,728
Segment performance – EBITDA	3,958	(31)	1,970	1,247	4,250	(3,901)	(7,356)	826	963

									For the period of 3 months, ended on 31 Mar. 2022
	Domestic building construction	Residential/commercial buildings in foreign countries	Road engineering construction	Industrial construction segment at home	Industrial construction segment in foreign countries	Renewable energy sources segment	Modular timber construction	Other segments	Total continued activities
Total income									
Sales to third party customers	413,934	39,464	40,961	55,333	76,589	137,424	122	122	763,949
Total sales revenues	413,934	39,464	40,961	55,333	76,589	137,424	122	122	763,949
Segments' performance and reconciliation with gross profit of the Group									
Cost of goods sold (COGS)	396,404	38,615	38,801	51,698	61,717	127,201	-	(140)	714,296
Sales margin	17,530	849	2,160	3,635	14,872	10,223	122	262	49,653
Sales margin %	4%	2%	5%	7%	19%	7%	-	214%	6%
Other operating profit/loss	(15,987)	(3,574)	(2,619)	(3,658)	(6,900)	(8,681)	(2,870)	(640)	(44,928)
Segment performance — EBIT	1,543	(2,725)	(459)	(22)	7,972	1,542	(2,748)	(378)	4,725
EBIT margin	4%	(7%)	(1%)	0%	10%	1%	(2252%)	(310%)	1%
Share in net profits/losses of equity-accounted subsidiaries									(115)
Profit (loss) on financial activities (financial income less financial expenses)									(2,148)
Gross profit/loss									2,462
Income tax									2,354
Net profit/loss									108
Amortization and depreciation	2,964	360	971	812	1,149	859	226	165	7,506
Segment performance — EBITDA	4,507	(2,365)	512	790	9,121	2,401	(2,522)	(213)	12,231

4.3. COST OF GOODS SOLD (COGS)

	For the period of 3 months, ended on 31 Mar. 2023	For the period of 3 months, ended on 31 Mar. 2022
Third party services	407,171	398,820
including third party services from subcontractors	341,824	298,566
Material and energy consumption	164,915	211,866
Employee benefit expenses	116,261	112,388
Amortization and depreciation	8,728	7,506
Taxes and charges	4,032	4,976
Other cost categories	5,024	6,961
Value of goods and materials sold	841	571
Total costs by category	706,972	743,088
Change in the balance of products, work in progress and accrued expenses under building contracts	22,096	17,393
Cost of sales (negative value)	(3,849)	(2,764)
General management and administration costs (negative value)	(48,276)	(43,421)
Manufacturing costs of products sold	676,943	714,296

4.4. TAXATION



The burdening of net financial income with income tax is recognized based on Company Management's estimate of the weighted average effective annual income tax rate expected for the full accounting year. The estimated average annual tax rate for the accounting period is -1.27% compared to 95.62% to the overall period of last year.

The Group generates all of its taxable income in Poland and is therefore subject to taxation under the Corporate Income Tax ("CIT") Act. The standard corporate income tax rate is 19%. In the areas where tax regulations are subject to interpretation, the Management Board reviews occasionally its approach to drawing up tax returns. In justified cases, provisions are set up for expected tax liabilities.

The determination of the effective income tax rate is presented in the table below:

	For the period of 3 months, ended on 31 Mar. 2023	For the period of 3 months, ended on 31 Mar. 2022
Gross profit before taxation	(15,002)	2,462
Tax according to the statutory tax rate applicable in Poland - 19%	(2,850)	468
Additional tax burden being a result of a rate exceeding 19% in Germany	1,640	2,279
Excess of non-taxable income over non-deductible expenses	-	(393)
Permanent differences - non-tax deductible costs	1,401	-
Tax recognized in the financial net profit/loss	191	2,354
Current tax	5,068	11,091
Deferred tax	(4,877)	(8,737)
Effective tax rate	(1.27%)	95.62%

The table below presents changes in deferred tax assets and liabilities in the accounting year:

	Impact as of			31 Dec. 2022	Impact as of		31 Mar. 2023
	1 Jan. 2022	Net profit/loss	Other comprehensive income		Net profit/loss	Other comprehensive income	
Deferred tax assets							
Pricing of building contracts - liabilities and taxable work in progress	70,730	42,591	-	113,321	79	-	113,400
Provisions	11,684	1,192	-	12,876	(378)	-	12,498
Tax loss	3,139	5,876	-	9,015	(235)	-	8,780
Special Economic Zone's support	-	16,800	-	16,800	-	-	16,800
Accrued wages and salaries, and charges	2,599	(1,627)	-	972	(896)	-	76
Receivables revaluation write-downs	5,979	5,804	-	11,783	3,348	-	15,131
Other financial liabilities	3,563	(1,553)	-	2,010	336	-	2,346
Deferred expenses	693	345	-	1,038	(721)	-	317
Other	2,234	3,836	87	6,157	944	(43)	7,058
Total	100,621	73,264	87	173,972	2,477	(43)	176,406
Deferred tax liabilities							
Pricing of building contracts - assets	46,151	32,296	-	78,447	(7,178)	-	71,269
Conversion of assets into fair value	11,127	(214)	7,146	18,059	(176)	55	17,938
Balance sheet pricing and liabilities discount	988	930	-	1,918	(475)	-	1,443
Accrued interest on debt	754	807	-	1,561	410	-	1,971
Accrued revenues	487	(370)	-	117	9	-	126
Other	2,215	4,482	89	6,786	5,010	(10)	11,786
Total	61,722	37,931	7,235	106,888	(2,400)	45	104,533
Assets and liabilities set off	61,722			91,614			88,408
Post-set-off balance	35,097			97,632			104,123
Assets	33,524			82,358			87,998
Liabilities	1,573			15,274			16,125
Net impact of changes in the period		35,333	(7,148)		4,877	(88)	

In the year ended on 31 March 2023 and 31 December 2022 there were no negative temporary differences on which no deferred tax assets were recognised.

4.5. FINANCIAL RISK MANAGEMENT PRINCIPLES

While running its operations, the Group is exposed to the following significant types of financial risk: market risk (including currency risk, interest rate risk), credit risk and liquidity risk. The ERBUD S.A.'s Management Board is responsible for determining the rules for the management of such risks and for verifying them.

4.5.1. MARKET RISK – CURRENCY RISK

While performing its core operations, the Group does not enter into building contracts that are denominated in EUR.

With regard to receivables and liabilities arising from material purchase contracts concluded under which payments will be made in EUR and with respect to EUR-denominated loans granted, the Group has determined that risk is immaterial.

4.5.2. MARKET RISK – INTEREST RATE RISK

The interest rate risk occurs mainly in connection with debt financing, i.e. bank credits and loans (Note 3.2), issued bonds (Note 3.4) and financial lease products (Note 3.4), used by the Group.

In addition, the Group invests idle cash partly into variable interest rate deposits and extends mainly variable interest rate loans.

Assets and liabilities bearing interest at variable interest rates expose the Group to the risk of cash flow volatility. Meanwhile assets and liabilities bearing fixed rate exposes ERBUD to the risk of fair value volatility, however, owing to the fact that the Group does not measure these items at fair value, this impact is not reflected in the financial statements.

The Group monitors the exposure to interest rate risk and prepares interest rate forecasts.

Trade receivables and building contract assets

To protect against credit risk resulting from receivables under construction contracts (i.e. trade receivables, receivables under construction contracts - bid bonds and valuation of construction contracts), the Group has in place a policy of assessing and verifying credit risk related to all contracts, both in the pre-tendering phase and during contract execution. Before signing a contract, each counterparty is evaluated in terms of its ability to meet its financial obligations. In the event of a negative assessment of the counterparty's payment capability, entering into the contract depends on the establishment of adequate financial or asset collaterals. Moreover, contracts with investors contain clauses providing for the right to suspend the execution of works, if there is a delay in the transfer of payments for services rendered. If possible contractual clauses are also developed to condition payments to subcontractors on the receipt of funds from the investor.

The Group has no credit risk concentration in relation to trade receivables and receivables under construction contracts - in relation to bid bonds and valuation of construction contracts.

Changes in the write-down of receivables are presented in the Note 5.1.

4.5.3. LIQUIDITY RISK

In order to reduce the risk of liquidity loss, the Group maintains an appropriate amount of cash and transferable securities as well as enters into credit line agreements, which serve as additional liquidity security. To finance investment purchases, the Group uses own funds or long-term financial lease contracts, ensuring adequate sustainability of the financing structure for this type of assets.

The Group pursues a policy limiting credit exposures to individual financial institutions and issuers of debt securities, which are acquired as part of periodic investments of surplus cash.

Liquidity management is supported by the existing liquidity forecast reporting system by the Group.

4.5.4. CLIMATE RISK

The Erbud Group monitors the impact of climate risks on the Group's operations and, at present, does not identify any significant impact of climate factors on its operations. The Erbud Group has consistently pursued its ESG strategy, adhering to the required environmental aspects, investing in the development of projects in the RES industry, as well as in timber construction.

5. OTHER NOTES

5.1. TRADE RECEIVABLES AND OTHER RECEIVABLES



In the trade receivables as well as other receivables category the ERBUD Group recognised mainly trade receivables from non-related entities (mainly due to issued invoices in relation to the construction contracts executed by the Group) and budget receivables, including corporate income tax receivables and tax on goods and services receivables.

Trade receivables, with maturity typically from 30 to 180 days, are recognized at their nominal value, i.e. according to the amounts originally invoiced. Trade receivables are held for collection and meet the SPPI test, therefore, as of the balance sheet date, these items are measured at amortized cost, including any write-off.



IFRS 9 requires the estimation of expected loss for trade receivables, regardless of whether there was any indication of impairment or not. For trade receivables, the Group uses the simplified approach and measures impairment losses at the amount of credit losses expected over the life of the receivable from moment of initial recognition. For trade receivables that have been assessed as not impaired based on the portfolio analysis performed, the estimation of impairment losses, if any, is based on the use of a write-off matrix where write-offs are calculated for trade receivables classified into different aging categories (past due periods) using a default rate. The default rate is determined based on historical data (calculated on the basis of the last 5 years) adjusted for the impact of future factors.

In the same manner the Group calculates the allowance for expected credit losses for deposit receivables and construction contract assets in an analogous manner; balances that are not past due are included in the "not past due" category in the write-off matrix, and the write-off is calculated taking into account the default rate for not past due receivables.

For trade receivables with indications of impairment (e.g. disputed receivables), specific additional write-offs were set up depending on the assessment of their recoverability.

If the value of money in time is material (applies to the bid bonds receivables) the value of receivables is determined through discounting projected future cash flows to the present value, using a gross discount rate reflecting current market-based appraisals of time value of money. If the discounting method has been applied, the increase of receivables caused by time elapse is posted as financial gains.

	31 Mar. 2023			31 Dec. 2022		
	Gross value	Write-down	Net value	Gross value	Write-down	Net value
Trade receivables	610,449	47,835	562,614	699,549	47,966	651,583
Receivables from corporate income tax	22,103	-	22,103	18,568	-	18,568
Other budget receivables	43,791	-	43,791	49,810	-	49,810
Other receivables	23,664	1,210	22,454	24,368	1,210	23,158
Total	700,007	49,045	650,962	792,295	49,176	743,119

Modifications of the write-off for trade receivables are presented in the table below.

	For the period of 3 months, ended on 31 Mar. 2023	For the period of 12 months, ended on 31 Dec. 2022
Opening balance of write-downs	49,176	47,143
Setting up/(reversal)of individual write-offs	(99)	901
Setting up /(reversal) of write-offs according to write-off matrix	-	2,059
Use of individual write-offs	-	(1,155)
Other	(3)	48
FX gains and losses from translation	(29)	180
Closing write-offs, of which:	49,045	49,176
Matrix-based calculated write-off	10,974	11,105
Individual write-off	38,071	38,071

For the remaining disputable receivables write-offs were set up based on estimated Discounted Cash Flows.

The Group is exposed to credit risk and foreign currency risk arising from trade receivables. However, there is no concentration of credit risk related to trade receivables since the Group has a large number of domestic customers. All receivables, except for those individually written off, are rated by the Group as having the highest internal credit rating. For all receivables except those written-off individually, the Group estimates a write off for expected credit losses in an amount equal to 12 months expected credit losses.

5.2. TRADE PAYABLES, OTHER LIABILITIES



Trade payables and other liabilities include primarily trade payables to non-related parties, advances received, payroll liabilities and tax liabilities.

Trade payables are initially carried at fair value (corresponding to the nominal value) and as of the balance sheet date they are priced at amortized cost.

The received advance payments refer mainly to payments from contractors for the performance of construction contracts and are recognized at the nominal value of the payment received.

Wage and salary payables are recognized at the value due for the work performed, accrued in accordance with the concluded contracts.

Tax liabilities (including tax on goods and services, corporate income tax, personal income tax) are recognized at the amount requiring payment by the Group in compliance with the effective and applicable legislation.

Short-term employee benefit liabilities

This category comprises provisions for non-utilized holidays. The basis for calculation of provision for non-utilized leave is the specification of non-utilized leave days at a certain balancing date broken down by employees and their daily gross salary plus social contribution surcharges paid by the Employer.

	31 Mar. 2023	31 Dec. 2022
Trade payables	289,437	443,402
including to related entities	1,952	-
Liabilities vis-à-vis budget in relation to:	57,202	47,007
VAT tax	17,434	10,404
corporate income tax	22,546	19,394
personal income tax	4,219	4,836
Social insurance contribution	11,224	10,752
real estate tax	640	2
State Fund for the Rehabilitation of the Disabled	216	224
Employee Capital Plans (PPK)	328	115
holiday accrual (Belgium tax)	420	413
other	175	867
Other liabilities	54,547	59,138
wages and salaries	15,214	14,987
accruals	3,404	2,695
short-term employee benefit liabilities	26,239	31,604
other	9,690	9,852
Total	401,186	549,547

5.3. EXPLANATORY NOTES TO THE CASH FLOW STATEMENT

Reconciliation of the change in working capital balance for the period from 1 January to 31 March 2023 and for the period from 1 January to 31 March 2022.

	Change in balance of Cash Flow Statement in the period from January 2023 to March 2023	Change in balance of Cash Flow Statement in the period from January 2022 to March 2022
Change in provision balance	12,697	7,824
Change in inventory balance	4,391	(125,132)
Change of receivables balance	92,157	(6,210)
Change in balances of short-term liabilities, excluding credits and loans	(196,320)	47,629
Change of the balance of assets and liabilities under building contracts	41,427	(20,461)
Change of balance of the remaining assets	4,238	3,770
Change of working capital balance	(41,410)	(92,580)

5.4. GROUP STRUCTURE



Related entities and consolidation rules: The consolidated financial statements comprise data of the Parent Entity and its subsidiaries.

Subsidiaries are consolidated using the full method from the date of control acquisition to the date of control loss. The control is exercised when the Parent Company is exposed to variable financial results due to its involvement in the entity in which it made investment, or when it has the right to changing financial results and is capable of influencing the level of these financial results by exercising its control over the entity. The financial statements of subsidiaries are drawn up for the same accounting period as the financial statement of the Parent Company using consistent accounting principles. If control is lost over a subsidiary, the profit or loss on the transaction resulting in the control loss is recognized in the income statement.

Settlements, income, expenses and unrealized gains recognised in the assets, arising out of transactions between Group member companies are taken out.

As of the date of control acquisition, the Group determines whether the controlled entity is a business as defined in IFRS 3 or a group of assets not representing a business.

Settlement of acquisition of ventures is made using the acquisition method. Under this method the identifiable assets and liabilities acquired are carried at fair value as of the acquisition date. The payment made under business acquisition transaction is priced using fair value, calculated as collective sum of fair values as the date of acquisition of assets submitted by the Group, liabilities taken by the Group against previous owners of the acquired entity and equity instruments issued by the Group in exchange for taking over control over acquired entity. Acquisition-related costs are recognized in income statement as incurred. The excess of the acquisition price, fair value of previously held interests and non-controlling interests over the fair value of the net assets acquired, subject to the exceptions referred to in IFRS 3, is goodwill.

For asset acquisitions that are not business acquisitions, the purchase price is allocated to the individual assets acquired based on their relative fair values. Transaction costs are included in the initial value of the acquired fixed assets. No goodwill is generated through an asset acquisition transaction.



The investments in associates are accounted for in the consolidated financial statements using the equity method. In compliance with the equity method, an investment in an associate is initially recognized in the consolidated statement of financial position at cost, and then adjusted to reflect the Group's contribution to the financial result and to other comprehensive income of the associate. An investment in an associate is accounted for using the equity method from the date on which the entity becomes an associate.

While evaluating a need to recognise impairment of the Group's investment in an associate, the requirements of IAS 28 are applied. If necessary, the entire carrying amount of the investment is tested for impairment in accordance with IAS 36, Impairment of Assets, as a single asset by comparing its recoverable amount with its carrying amount. The impairment recognized represents a portion of the carried value of the investment. The reversal of this impairment is recognised in accordance with IAS 36 to the extent of any subsequent increase in the recoverable amount of the investment.

Group Structure

As of 31 March 2023, the Group comprises the Parent Company Erbud S.A. along with its subsidiaries, consolidated using the full method, and entities not controlled by Erbud S.A., consolidated using the equity method.

#	Name of entity	Parent Company's share in equity (equal to the voting rights held)			
		Registered office	Scope of activities	31 Mar. 2023	31 Dec. 2022
Shares held directly					
1	ONDE S.A.	Toruń	Road engineering and renewable energy sources	60.10%	60.10%
2	Erbud International Sp. z o.o.	Rzeszów	Construction services	100.00%	100.00%
3	Erbud Construction Sp. z o.o.	Toruń	Construction services	100.00%	100.00%
4	Erbud Industry Sp. z o.o.	Toruń	Engineering services	100.00%	100.00%
5	MOD21 GmbH	Düsseldorf, Germany	Construction services	100.00%	100.00%
6	Erbud Shared Services Sp. z o.o.	Warsaw	Support services	100.00%	100.00%
7	Erbud Holding Deutschland GmbH	Düsseldorf, Germany	Management services	100.00%	100.00%
8	Hebud Sp. z o.o. in liquidation	Minsk, Belorussia	Construction services	100.00%	100.00%
9	Toruńska Sportowa in liquidation Sp. z o.o.	Toruń	Sports, entertainment and leisure services	39.00%	39.00%
10	JV WMER Matoc Poland Sp.z o.o	Warsaw	Construction services	50.00%	50.00%
11	JV PABC Sp. z o.o.	Warsaw	Construction services	100.00%	100.00%
12	MOD21 Sp.z o.o.	Ostaszewo	Modular timber construction	100.00%	100.00%
13	Sanssouci Karpacz Sp. z o.o.	Warsaw	Construction services	43.00%	43.00%

Shares of Parent Company held indirectly (corresponding to the voting rights held)

#	Name of entity	Registered office	Scope of activities	31 Mar. 2023	31 Dec. 2022
Shares held indirectly					
1	Erbud Industry Centrum Sp. z o.o.	The City of Łódź	Maintenance services in the industrial segment	99.01%	99.01%
2	ERBUD Industry Południe Sp. z o.o.	The City of Będzin	Maintenance services in the industrial segment	99.29%	99.29%
3	PDI Dusseldorf Malmedyerstrasse Ost GmbH	Düsseldorf, Germany	Construction services	0.00%	43.35%
4	PDI Dusseldorf Malmedyerstrasse West GmbH	Düsseldorf, Germany	Construction services	0.00%	43.35%
5	IVT Beteiligungs GmbH	Düsseldorf, Germany	SPV	100.00%	100.00%
6	IVT Weiner + Reimann GmbH	Oberhausen, Germany	Maintenance services in the industrial segment	100.00%	100.00%
7	IVT Menzenbach GmbH	Oberhausen, Germany	Maintenance services in the industrial segment	100.00%	100.00%
8	PflegeQuatier Düren GmbH	Düsseldorf, Germany	Construction services	100.00%	43.35%
9	WTL20 Sp. z o.o.	Warsaw	Renewable energy sources	100.00%	100.00%
10	WTL40 Sp. z o.o.	Warsaw	Renewable energy sources	100.00%	100.00%
11	WTL80 Sp. z o.o.	Warsaw	Renewable energy sources	100.00%	100.00%
12	WTL100 Sp. z o.o.	Warsaw	Renewable energy sources	100.00%	100.00%
13	WTL120 Sp. z o.o.	Warsaw	Renewable energy sources	100.00%	100.00%
14	WTL130 Sp. z o.o.	Warsaw	Renewable energy sources	100.00%	100.00%
15	WTL140 Sp. z o.o.	Warsaw	Renewable energy sources	100.00%	100.00%
16	WTL150 Sp. z o.o.	Warsaw	Renewable energy sources	100.00%	100.00%
17	WTL160 Sp. z o.o.	Warsaw	Renewable energy sources	100.00%	100.00%
18	WTL170 Sp. z o.o.	Warsaw	Renewable energy sources	100.00%	100.00%
19	IDE Projekt Sp. z o.o.	Toruń	Design services	100.00%	100.00%
20	Satchwell Polska Toruń Sp. z o.o.	Toruń	Maintenance services in the industrial segment	100.00%	100.00%
21	Solar Serby Sp. z o.o.	Toruń	Renewable energy sources	50.00%	50.00%
22	Cyranka Sp. z o.o.	Warsaw	Renewable energy sources	100.00%	100.00%
23	DEPVPL sp. z o.o. Power Plant	Toruń	Renewable energy sources	100.00%	100.00%
24	KWE Spółka z o.o.	Warsaw	Renewable energy sources	50.00%	50.00%
25	IKR GmbH	Bitterfeld - Wolfen	Maintenance services in the industrial segment	100.00%	100.00%
26	WTL50 Sp. z o.o.	Toruń	Renewable energy sources	100.00%	100.00%
27	WTL210 Sp. z o.o.	Toruń	Renewable energy sources	100.00%	100.00%
28	WTL270 Sp. z o.o.	Toruń	Renewable energy sources	100.00%	100.00%
29	Park Słoneczny Ciechanów Sp. z o.o.	Toruń	Renewable energy sources	100.00%	100.00%
30	Park Lewald Sp. z o.o.	Toruń	Renewable energy sources	100.00%	100.00%
31	FW Gumienice Sp. z o.o. (Wind Farm)	Toruń	Renewable energy sources	100.00%	100.00%
32	Farma Wiatrowa Szybowice Sp. z o.o. (Wind Farm)	Warsaw	Renewable energy sources	50.00%	50.00%
33	DEVOZE Sp. z o.o.	Toruń	Renewable energy sources	100.00%	100.00%
34	Neo Solar Kazimierz Biskupi Sp. z o.o.	Warsaw	Renewable energy sources	50.00%	50.00%
35	PV KADŁUBIA 2 Sp. z o.o.	Toruń	Renewable energy sources	100.00%	100.00%
36	PV SZCZEPANÓW Sp. z o.o.	Toruń	Renewable energy sources	100.00%	100.00%
37	ONDE Beteiligungs GmbH	Germany, Dusseldorf	Development of contracting activities in the RES business segment	100.00%	100.00%

Acquisition of entities comprising a group of assets not representing a business

On 3 November 2023, the purchase price of shares in Park Słoneczny Ciechanów Sp. z o.o. went up by PLN 232 thousand.

Pursuant to the contractual provisions of the share purchase agreement concerning Park Słoneczny Ciechanów Sp. z o.o., once the merger conditions have been issued, the merger took place on 24 October 2022, the ONDE S.A. was obliged to pay the amount of PLN 232 thousand due to the price increase for the shares in Park Słoneczny Ciechanów Sp. z o.o.

5.5. POST-ACCOUNTING PERIOD EVENTS

On 3 April 2023, there was a merger was held through the acquisition of Erbud Industry Sp. z o.o. by ERBUD S.A. by means of transferring all assets of the Acquiree to the Acquirer by universal succession, without an increase of the Acquirer's share capital.

Signatures of all Management Board members:

Dariusz Grzeszczak
/President of the Management Board/

Jacek Leczkowski
/Vice-President of the Management Board/

Agnieszka Głowacka
/Vice-President of the Management Board/

Warsaw, 9 May 2023